

### STATE OF UTAH CONTRACT NUMBER: MA1999

April 24, 2006 Page 1 of 2

Revision number: Purchasing Agent: Terri O'Toole

Email totoole@utah.gov Phone #: 801-538-3147

**Item: Sandbags** 

Vendor: 122454A Fulton Pacific

1060 Piper Drive Vacaville, UT 95688

Internet Homepage: <a href="www.fultonpacific.com">www.fultonpacific.com</a>

General/Sales/Usage Contact:

Telephone:

Fax number:

Doreen Ramirez
(707) 446-6020
(707) 446-6097

Email: dramirez@fultonpacific.com

Reporting Type: Line-Item

Brand/trade name: Fulton Pacific Company

Price: See price list Terms: Net 30 days

Effective dates: 4/25/06 through 4/24/08 Remaining one-year renewals: Two annual renewal options

Maximum potential termination date: 04/24/2010
Days required for delivery: 5 Days ARO
Price guarantee period: 90 days

Freight: Included in price

Minimum order: \$1,500 Min shipment without charges: 1000 each

Other conditions:

### THIS IS A NEW CONTRACT.

### BID NO. TO6901

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.





Multiple awards have been issued. See the list of contracts listed below before making a purchase decision.

Company Name	Contract Number	Sandbag Type
HDF Services	MA1998	Burlap and Poly Bag
Safety Sply & Sign	MA1997	Poly Bag

### Burlap Sandbag 14"x 26" Supplier Product Code B10 1426HK:

Order Qty	1,000-4,999	5,000-9,999	10,000-24,999	25,000-99,999	100,000-249,000	250,000 plus
Price each	\$0.4500	\$0.3900	\$0.3800	\$0.3650	\$0.3500	\$0.3475

### Poly Sandbag 14" x 26" Supplier Product Code WPB 1426WSBUV:

Order Qty	1,000-4,999	5,000-9,999	10,000-24,999	25,000-99,999	100,000-249,000	250,000 plus
Price each	\$0.2490	\$0.1790	\$0.1690	\$0.1550	\$0.1350	\$0.1325

### **Quality Specifications:**

Sandbags supplied to the State shall be free from defects. The State reserves the right to reject sandbags that are defective, or any sandbags not conforming to the specifications as outlined in this bid or represented in the offer.

### **Freight Terms:**

Supplier shall ship all sandbags FOB destination, freight included in the product price.

### **Specifications:**

All sandbags must be 14" x 26 and be hemmed top with a tie cord or other means of securing/closure. Additional specifications may be noted on description above.

# FINET COMMODITY CODE(S): 08555000000 – BAGS, SAND



GARY R. HERBERT Lieutenant Governor Department of Administrative Services D'ARCY DIXON PIGNANELLI Executive Director

Division of Purchasing and General Services DOUGLAS G. RICHINS, C.P.M. Division Director

Date: April 26, 2006

Attn: Doreen Ramirez:

The State of Utah is pleased to inform you that **Fulton Pacific** has been awarded a State Cooperative Contract **MA1999** as a result of solicitation number TO6901.

Attached, is a copy of the signature page and a copy of the contract information summary which state agencies and political subdivisions will access at <a href="www.purchasing.utah.gov.">www.purchasing.utah.gov.</a> state contracts >. It is important that you read all documents enclosed to verify prices, terms, conditions, etc. Please inform me of any discrepancies immediately.

A full contract representing the entire agreement is also viewable.

Please be advised that a usage report must be furnished by your company each quarter as outlined in the letter attached. Failure to supply these reports may result in cancellation of the contract. Please contact me with any questions regarding quarterly reports.

Thank you for your interest in doing business with the State of Utah.

Sincerely

Purchasing Agent

State of Utah Division of Purchasing

801-538-3147

### Vendor: Fulton Pacific Company



# State of Utah Invitation to Bid State Cooperative Contract

Company Name Federal Tax Identification Number **Fulton Pacific Company** 84-108-5508 Ordering Address City Zip Code State 1060 Piper Drive Vacaville CA 95688 Remittance Address (if different from ordering City State Zip Code address) Type Company Contact Person V **Doreen Ramirez** Proprietorship Partnership Corporation Government Telephone Number Fax Number (include **Email Address** (include area code) area code) dramirez@fultonpacific.com 707-446-6097 707-446-6020 Discount Terms(for bid purposes, bid discounts Days Required for Delivery After Receipt of less than 30 days will not be considered) Order (see attached for any required minimums) 5 days Brand/Trade Name Price Guarantee Period (see attached **Fulton Pacific Company** specifications for any required minimums) 90 days Minimum Order Company's Internet Web Address \$1,500 fultonpacific.com The undersigned certifies that the goods or services offered are produced, mined, grown, manufactured, or performed in Utah. Yes \( \bigcap \) No \( \bigcap \). If no, enter where produced, etc. **China and** India Offeror's Authorized Representative's Signature Print or type name Date and title 04-17-2006 SIGNED ELECTRONICALLY **Rett Schuler** General Manager State of Utah Division of Purchasing Approval Date Contract Number Douglas G. Richins, Director

Note: When approved and signed by the State Director of Purchasing, this document becomes the contract.

# Fulton Pacific Company

Bid Contact Doreen L Ramirez

dramirez@fultonpacific.com

Ph 707-446-6020 Fax 707-446-6097 Address 1060 Piper Dr Vacaville, CA 95688

Item #	Line I tem	Notes	1-99					100,000- 249,999		Attch.	Do
TO6901-1-01	Item #1 Burlap Sandbags	Supplier Product Code: B10 1426HK Minimum order 1000	First Offer -	\$0.45	\$0.39	\$0.38	\$0.365	\$0.35	\$0.3475		Υ
TO6901-1-02	Item #2 Poly Sandbags	Supplier Product Code: WPB 1426WSBUV Minimum order 1000	First Offer -	\$0.249	\$0.179	\$0.169	\$0.155	\$0.135	\$0.1325		Υ
TO6901-1-03	Item #3 Plastic Sandbags				No Bids						
TO6901-1-04	Item #4 Sandbag Filling Tool				No Bids						

Vendor: Fulton Pacific Company

## STATE OF UTAH



# **SOLICITATION NO. TO6901**

Sandbags

### **RESPONSES ARE DUE PRIOR TO:**

Apr 19, 2006 2:00:00 PM MDT

### RESPONSES MAY BE SUBMITTED ELECTRONICALLY TO:

www.rfpdepot.com

### RESPONSES MAY BE MAILED OR DELIVERED TO:

State of Utah
Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, Utah 84114-1061

# Vendor: Fulton Pacific Company



# State of Utah Invitation to Bid State Cooperative Contract

Company Name			Federal <sup>-</sup>	Гах		
Fulton Pacific Company			Identifica	tion Number		
			84-108-55			
Ordering Address		City	State	Zip Code		
1060 Piper Drive		Vacaville	CA	95688		
Remittance Address (if different	from ordering	City	State	Zip Code		
address)						
Туре		Company Contact F	Person	•		
b ∈ Corporation Partnership	∈ ∈ Proprietorship Government	Doreen Ramirez				
Telephone Number	Fax Number (include	Email Address				
(include area code)	area code)	dramirez@fultonp	acific.con	n		
707-446-6020	707-446-6097					
Discount Terms(for bid purpose	s, bid discounts	Days Required for Delivery After Receipt of				
less than 30 days will not be con	nsidered)	Order (see attached for any required				
		minimums)				
		5 days				
Brand/Trade Name		Price Guarantee Period (see attached				
Fulton Pacific Company		specifications for any required minimums)				
		90 days				
Minimum Order		Company's Internet Web Address				
\$1,500		fultonpacific.com				
,	ne goods or services offered are					
India	Jtah. Yes ∈ No ⋻ . If no, enter		China an	d		
Offeror's Authorized Representa	ative's Signature	Print or type name	Date			
		and title	04-17	-2006		
		Rett Schuler				
		General				
State of Utah Division of Purcha	sing Approval	Manager       Date     Contract Number				
Douglas G. Richins, Director	·· • • • • • • • • • • • • • • • • • •					
<b>9</b> , = <b>2</b>						

Note: When approved and signed by the State Director of Purchasing, this document becomes the contract.

# INVITATION TO BID - INSTRUCTIONS AND GENERAL PROVISIONS STATE COOPERATIVE CONTRACT

- 1. SUBMITTING THE BID: (a) The Utah Division of Purchasing and General Services (DIVISION) prefers that bids be submitted electronically. Electronic bids may be submitted through a secure mailbox at RFP Depot, LLC (<a href="www.rfpdepot.com">www.rfpdepot.com</a>) until the date and time as indicated in this document. It is the sole responsibility of the supplier to ensure their bid reaches RFP Depot, LLC before the closing date and time. There is no cost to the supplier to submit Utah's electronic bids via RFP Depot, LLC. (b) If the supplier chooses to submit the bid directly to the DIVISION in writing: The bid must be signed in ink, sealed in a properly addressed envelope, and delivered to the Division of Purchasing, 3150 State Office Building, Capitol Hill, Salt Lake City, UT 84114-1061 by the "Due Date and Time." The "Bid Number" and "Due Date" must appear on the outside of the envelope. All prices and notations must be in ink or typewritten. Each item must be priced separately. Unit price shall be shown and a total price shall be entered for each item bid. Errors may be crossed out and corrections printed in ink or typewritten adjacent and must be initialed in ink by person signing bid. Unit price will govern, if there is an error in the extension. Written bids will be considered only if it is submitted on the forms provided by the DIVISION. (c) Bids, modifications, or corrections received after the closing time on the "Due Date" will be considered late and handled in accordance with the Utah Procurement Rules, section R33-3-109. (d) Facsimile transmission of bids to DIVISION will not be considered.
- 2. BID PREPARATION: (a) Delivery time is critical and must be adhered to as specified. (b) Wherever in this document an item is defined by using a trade name of a manufacturer and/or model number, it is intended that the words, "or equivalent" apply. "Or equivalent" means any other brand that is equal in use, quality, economy and performance to the brand listed as determined by the DIVISION. If the supplier lists a trade name and/or catalog number in the bid, the DIVISION will assume the item meets the specifications unless the bid clearly states it is an alternate, and describes specifically how it differs from the item specified. All bids must include complete manufacturer=s descriptive literature if quoting an equivalent product. All products are to be of new, unused condition, unless otherwise requested in this solicitation. (c) By submitting the bid the supplier certifies that all of the information provided is accurate, that they are willing and able to furnish the item(s) specified, and that prices quoted are correct. (d) This bid may not be withdrawn for a period of 60 days from bid due date.
- **3. FREIGHT COST:** Suppliers are to provide line item pricing FOB Destination Freight Prepaid. Unless otherwise indicated on the contract/purchase order, shipping terms will be FOB Destination Freight Prepaid.
- **4. SOLICITATION AMENDMENTS:** All changes to this solicitation will be made through written addendum only. Bidders are cautioned not to consider verbal modifications.
- **5. PROTECTED INFORMATION:** Suppliers are required to mark any specific information contained in their bid which they are claiming as protected and not to be disclosed to the public or used for purposes other than the evaluation of the bid. Each request for non-disclosure must be made by completing the "Confidentiality Claim Form" located at: <a href="http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc\_with">http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc\_with a specific justification explaining why the information is to be protected. Pricing and service elements of any bid will not be considered proprietary. All material becomes the property of the DIVISION and may be returned only at the DIVISION's option. Bids submitted may to be reviewed and evaluated by any persons at the discretion of the DIVISION.
- **6. SAMPLES:** Samples of item(s) specified in this bid, when required by DIVISION, must to be furnished free of charge to DIVISION. Any item not destroyed by tests may, upon request made at the time the sample is furnished, be returned at the bidder's expense.
- **7. AWARD OF CONTRACT:** (a) The contract will to be awarded with reasonable promptness, by written notice, to the lowest responsible bidder that meets the specifications. Consideration will to be given to the quality of the product(s) to be supplied, conformity to the specifications, the purpose for which required, delivery time required, discount terms and other criteria set forth in this invitation to bid. (b) The bids are opened publicly. The name of each bidder and the amount of the bid is recorded. Each bid, and the record, is open to public inspection. (c) The DIVISION may accept any item or group of items, or overall low bid. The DIVISION has the right to cancel this invitation to bid at any time prior to the award of contract. (d) The

DIVISION can reject any and all bids. And it can waive any informality, or technicality in any bid received, if the DIVISION believes it would serve the best interest of the State. (e) Before, or after, the award of a contract the DIVISION has the right to inspect the bidder's premises and all business records to determine the holder's ability to meet contract requirements. (f) DIVISION does not guarantee to make any purchase under awarded contract(s). Estimated quantities are for bidding purposes only, and not to be interpreted as a guarantee to purchase any amount. (g) Utah has a reciprocal preference law which will to be applied against bidders bidding products or services produced in states which discriminate against Utah products. For details see Section 63-56-404 and 63-56-405, <u>Utah Code Annotated</u>. (h) Bid tabulations and awards are posted <a href="https://www.purchasing.utah.gov/BidProcessing/BidTabulations.asp">www.purchasing.utah.gov/BidProcessing/BidTabulations.asp</a>. (i) Multiple contracts may be awarded if the DIVISION determines it would be in its best interest.

- **8. DIVISION APPROVAL:** Purchase orders placed, or contracts written, with the State of Utah, as a result of this bid, will not to be legally binding without the written approval of the director of the DIVISION.
- **9. DEBARMENT:** The CONTRACTOR certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the CONTRACTOR cannot certify this statement, attach a written explanation for review by the DIVISION.
- **10. ENERGY CONSERVATION AND RECYCLED PRODUCTS:** The contractor is encouraged to offer Energy Star certified products or products that meet FEMP (Federal Energy Management Program) standards for energy consumption. The State of Utah also encourages contractors to offer products that are produced with recycled materials, where appropriate, unless otherwise requested in this solicitation.
- 11. GOVERNING LAWS AND REGULATIONS: All State purchases are subject to the Utah Procurement Code, Title 63 Chapter 56 U.C.A. 1953, as amended, and the Procurement Rules as adopted by the Utah State Procurement Policy Board. These are available on the Internet at <a href="https://www.purchasing.utah.gov">www.purchasing.utah.gov</a>.

(Revision: 2 February 2006 - ITB Instructions)

# Vendor: Fulton Pacific Company

### State of Utah Contract for Sandbags Solicitation #TO6901

Please complete the following order terms:

Lead Time 5 days

Minimum Order Quantity \$1,500

Case Quantities 1,000 per Bale

		1,000-	5,000-	10,000-	25,000-	100,000-	250,000		Min.	
Burlap Sandbags	1-999	4,999	9,999	24,999	99,999	249,999	plus	Lead Time	Order	Notes
HDF Services	N/A	0.30	0.29	0.28	0.27	0.27	0.26	30 Days	1,000	
Fulton Pacific	N/A	0.45	0.39	0.38	0.37	0.35	0.35	5 Days	1,500	
Donald Davis Bags	N/A	N/A	N/A	N/A	0.48	0.46	N/A	5 Days	25,000	Slightly irregular size
Interstate Barricades	1.25	0.95	0.83	0.75	0.70	0.63	0.60	7-14 Days	250	

		1,000-	5,000-	10,000-	25,000-	100,000-	250,000		Min.	
Poly Sandbags	1-999	4,999	9,999	24,999	99,999	249,999	plus	Lead Time	Order	Notes
Safety Sply & Sign	N/A	0.14	0.13	0.12	0.11	0.11	0.10	5-10 Days	1,000	200 Hr. UV - Green
HDF Services	N/A	0.15	0.15	0.14	0.14	0.13	0.13	30 Days	1,000	
Safety Sply & Sign	N/A	0.18	0.17	0.15	0.13	0.13	0.13	5-10 Days	1,000	1600 Hr. UV - White
Fulton Pacific Company	N/A	0.25	0.18	0.17	0.16	0.14	0.13	5 Days	1,000	UV
Donald Davis Bags	N/A	N/A	N/A	N/A	0.17	0.16	0.15	5 Days	25,000	
Interstate Barricades	0.90	0.43	0.39	0.36	0.29	0.23	0.19	N/A	N/A	
Cratex Corporation	0.34	0.24	0.22	0.19	0.14	0.12	0.11	5 Days*	100	FOB:Birmingham, larger quantities may require more lead time

**Delivered pricing, except for Cratex Corporation.** 

## STATE OF UTAH



## **SOLICITATION NO. TO6901**

Sandbags

### **RESPONSES ARE DUE PRIOR TO:**

Apr 19, 2006 2:00:00 PM MDT

### RESPONSES MAY BE SUBMITTED ELECTRONICALLY TO:

www.rfpdepot.com

### **RESPONSES MAY BE MAILED OR DELIVERED TO:**

State of Utah
Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, Utah 84114-1061

# Bid TO6901 Sandbags

Bid Number TO6901 Bid Title Sandbags

Bid Start Date Apr 10, 2006 8:51:01 AM MDT
Bid End Date Apr 19, 2006 2:00:00 PM MDT
Question & Answer End Date Apr 19, 2006 9:00:00 AM MDT

Bid Contact Terri O'Toole

Purchasing Agent Division of Purchasing

801-538-3147 TOTOOLE@Utah.gov

Contract Duration 2 years

Contract Renewal 2 annual renewals

Prices Good for 90 days

Bid Comments Statewide contract to supply sandbags for State of Utah government agencies.

Bidders may make offers on one or all of the items.

Please direct all questions online through RFP Depot.

### Item Response Form

Item TO6901-1-01 - Item #1 Burlap Sandbags

	1-	1,000-	5,000-	10,000-	25,000-	100,000-	250,000
	999	4,999	9,999	24,999	99,999	249,999	plus
Item #1 Burlap Sandbags							

Delivery Location State of Utah

No Location Specified

Qty 1

Description Burlap sandbags

Item	T06901-1-02 - I tem #2 Poly Sandbags								
	1- 999	1,000- 4,999	5,000- 9,999	10,000- 24,999	25,000- 99,999	100,000- 249,999	250,000 plus		
Item #2 Poly Sandbags									

Delivery Location State of Utah

No Location Specified

Qty 1

Description Poly sandbags

Item T06901-1-03 - Item #3 Plastic Sandbags

	1- 999	1,000- 4,999	'	10,000- 24,999	25,000- 99,999	100,000- 249,999	250,000 plus
Item #3 Plastic Sandbags							

**Delivery Location** 

State of Utah

No Location Specified

Qty 1

Description Plastic sandbags

Item T06901-1-04 - Item #4 Sandbag Filling Tool

	1-	1,000-	5,000-	10,000-	25,000-	100,000-	250,000
	999	4,999	9,999	24,999	99,999	249,999	plus
Item #4 Sandbag Filling Tool							

**Delivery Location** 

State of Utah

No Location Specified

Qty 1

Description
Sandbag filling tool



# State of Utah Invitation to Bid State Cooperative Contract

Company Name		Federal Tax				
			Identifica	ation Number		
J						
Ordering Address		City	State	Zip Code		
Description of Address (if different	t fue as and size a	O:t-	01-1-	7:- 0 - 1 -		
Remittance Address (if differer	nt from ordering	City	State	Zip Code		
address)						
				,		
Type		Company Contact P	erson			
€ €	€ €					
Corporation Partnership	Proprietorship Government					
Telephone Number	Fax Number (include	Email Address				
(include area code)	area code)					
		,				
Discount Towns (for his law man		Davis Davids dife 5	N = 15	ft D		
Discount Terms(for bid purpos		Days Required for Delivery After Receipt of				
less than 30 days will not be co	onsidered)	Order (see attached for any required				
		minimums)				
Brand/Trade Name		Price Guarantee Period (see attached				
		specifications for an	y require	d minimums)		
,		in the state of th				
Minimum Order		Company's Internet	Web Add	ress		
The undersigned certifies that	the goods or services offered are	produced mined grey	A/D			
-	Utah. Yes ∈ No ∈ . If no, enter		/VII,			
Indianatarea, or performed in	The content of the co	whole produced, etc.				
Offeror's Authorized Represen	tative's Signature	Print or type name	Date			
Citation and inspired in		and title				
J			J			
Otata at Healt Division (D. 1)	anima Anamanal	Data	0.1	at Niverl		
State of Utah Division of Purch	lasing Approvai	Date	Contra	act Number		
Douglas G. Richins, Director						

Note: When approved and signed by the State Director of Purchasing, this document becomes the contract-

# INVITATION TO BID - INSTRUCTIONS AND GENERAL PROVISIONS STATE COOPERATIVE CONTRACT

- 1. SUBMITTING THE BID: (a) The Utah Division of Purchasing and General Services (DIVISION) prefers that bids be submitted electronically. Electronic bids may be submitted through a secure mailbox at RFP Depot, LLC (<a href="www.rfpdepot.com">www.rfpdepot.com</a>) until the date and time as indicated in this document. It is the sole responsibility of the supplier to ensure their bid reaches RFP Depot, LLC before the closing date and time. There is no cost to the supplier to submit Utah's electronic bids via RFP Depot, LLC. (b) If the supplier chooses to submit the bid directly to the DIVISION in writing: The bid must be signed in ink, sealed in a properly addressed envelope, and delivered to the Division of Purchasing, 3150 State Office Building, Capitol Hill, Salt Lake City, UT 84114-1061 by the "Due Date and Time." The "Bid Number" and "Due Date" must appear on the outside of the envelope. All prices and notations must be in ink or typewritten. Each item must be priced separately. Unit price shall be shown and a total price shall be entered for each item bid. Errors may be crossed out and corrections printed in ink or typewritten adjacent and must be initialed in ink by person signing bid. Unit price will govern, if there is an error in the extension. Written bids will be considered only if it is submitted on the forms provided by the DIVISION. (c) Bids, modifications, or corrections received after the closing time on the "Due Date" will be considered late and handled in accordance with the Utah Procurement Rules, section R33-3-109. (d) Facsimile transmission of bids to DIVISION will not be considered.
- 2. BID PREPARATION: (a) Delivery time is critical and must be adhered to as specified. (b) Wherever in this document an item is defined by using a trade name of a manufacturer and/or model number, it is intended that the words, "or equivalent" apply. "Or equivalent" means any other brand that is equal in use, quality, economy and performance to the brand listed as determined by the DIVISION. If the supplier lists a trade name and/or catalog number in the bid, the DIVISION will assume the item meets the specifications unless the bid clearly states it is an alternate, and describes specifically how it differs from the item specified. All bids must include complete manufacturer=s descriptive literature if quoting an equivalent product. All products are to be of new, unused condition, unless otherwise requested in this solicitation. (c) By submitting the bid the supplier certifies that all of the information provided is accurate, that they are willing and able to furnish the item(s) specified, and that prices quoted are correct. (d) This bid may not be withdrawn for a period of 60 days from bid due date.
- **3. FREIGHT COST:** Suppliers are to provide line item pricing FOB Destination Freight Prepaid. Unless otherwise indicated on the contract/purchase order, shipping terms will be FOB Destination Freight Prepaid.
- **4. SOLICITATION AMENDMENTS:** All changes to this solicitation will be made through written addendum only. Bidders are cautioned not to consider verbal modifications.
- **5. PROTECTED INFORMATION:** Suppliers are required to mark any specific information contained in their bid which they are claiming as protected and not to be disclosed to the public or used for purposes other than the evaluation of the bid. Each request for non-disclosure must be made by completing the "Confidentiality Claim Form" located at: <a href="http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc\_with">http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc\_with a specific justification explaining why the information is to be protected. Pricing and service elements of any bid will not be considered proprietary. All material becomes the property of the DIVISION and may be returned only at the DIVISION's option. Bids submitted may to be reviewed and evaluated by any persons at the discretion of the DIVISION.
- **6. SAMPLES:** Samples of item(s) specified in this bid, when required by DIVISION, must to be furnished free of charge to DIVISION. Any item not destroyed by tests may, upon request made at the time the sample is furnished, be returned at the bidder's expense.
- **7. AWARD OF CONTRACT:** (a) The contract will to be awarded with reasonable promptness, by written notice, to the lowest responsible bidder that meets the specifications. Consideration will to be given to the quality of the product(s) to be supplied, conformity to the specifications, the purpose for which required, delivery time required, discount terms and other criteria set forth in this invitation to bid. (b) The bids are opened publicly. The name of each bidder and the amount of the bid is recorded. Each bid, and the record, is open to public inspection. (c) The DIVISION may accept any item or group of items, or overall low bid. The DIVISION has the right to cancel this invitation to bid at any time prior to the award of contract. (d) The DIVISION can reject any and all bids. And it can waive any informality, or technicality in any bid received, if

the DIVISION believes it would serve the best interest of the State. (e) Before, or after, the award of a contract the DIVISION has the right to inspect the bidder's premises and all business records to determine the holder's ability to meet contract requirements. (f) DIVISION does not guarantee to make any purchase under awarded contract(s). Estimated quantities are for bidding purposes only, and not to be interpreted as a guarantee to purchase any amount. (g) Utah has a reciprocal preference law which will to be applied against bidders bidding products or services produced in states which discriminate against Utah products. For details see Section 63-56-404 and 63-56-405, <u>Utah Code Annotated</u>. (h) Bid tabulations and awards are posted <a href="https://www.purchasing.utah.gov/BidProcessing/BidTabulations.asp">www.purchasing.utah.gov/BidProcessing/BidTabulations.asp</a>. (i) Multiple contracts may be awarded if the DIVISION determines it would be in its best interest.

- **8. DIVISION APPROVAL:** Purchase orders placed, or contracts written, with the State of Utah, as a result of this bid, will not to be legally binding without the written approval of the director of the DIVISION.
- **9. DEBARMENT:** The CONTRACTOR certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the CONTRACTOR cannot certify this statement, attach a written explanation for review by the DIVISION.
- 10. ENERGY CONSERVATION AND RECYCLED PRODUCTS: The contractor is encouraged to offer Energy Star certified products or products that meet FEMP (Federal Energy Management Program) standards for energy consumption. The State of Utah also encourages contractors to offer products that are produced with recycled materials, where appropriate, unless otherwise requested in this solicitation.
- 11. GOVERNING LAWS AND REGULATIONS: All State purchases are subject to the Utah Procurement Code, Title 63 Chapter 56 U.C.A. 1953, as amended, and the Procurement Rules as adopted by the Utah State Procurement Policy Board. These are available on the Internet at <a href="https://www.purchasing.utah.gov">www.purchasing.utah.gov</a>.

(Revision: 2 February 2006 - ITB Instructions)

# **Standard Contract Terms and Conditions State of Utah, State Cooperative Contract**

- 1. AUTHORITY: Provisions of this contract are pursuant to the authority set forth in 63-56, Utah Code Annotated, 1953, as amended, Utah State Procurement Rules (Utah Administrative Code Section R33), and related statutes which permit the STATE to purchase certain specified services, and other approved purchases for the STATE.
- 2. CONTRACT JURISDICTION, CHOICE OF LAW, AND VENUE: The provisions of this contract shall be governed by the laws of the State of Utah. The parties will submit to the jurisdiction of the courts of the State of Utah for any dispute arising out of this Contract or the breach thereof. Venue shall be in Salt Lake City, in the Third Judicial District Court for Salt Lake Co.
- **3. LAWS AND REGULATIONS:** The Contractor and any and all supplies, services, equipment, and construction proposed and furnished under this contract will comply fully with all applicable Federal and State laws and regulations.
- **4. RECORDS ADMINISTRATION:** The Contractor will maintain, or supervise the maintenance of all records necessary to properly account for the payments made to the Contractor for costs authorized by this contract. These records will be retained by the Contractor for at least four years after the contract terminates, or until all audits initiated within the four years have been completed, whichever is later. The Contractor agrees to allow the State and Federal auditors, and State agency staff, access to all the records to this contract, for audit and inspection, and monitoring of services. Such access will be during normal business hours, or by appointment.
- **5. CONFLICT OF INTEREST:** Contractor certifies that it has not offered or given any gift or compensation prohibited by the laws of the State of Utah to any officer or employee of the STATE or participating political subdivisions to secure favorable treatment with respect to being awarded this contract.
- **6. INDEPENDENT CONTRACTOR:** Contractor will be an independent Contractor, and as such will have no authorization, express or implied to bind the STATE to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for the STATE, except as expressly set forth herein. Compensation stated herein will be the total amount payable to the Contractor by the STATE. The Contractor will be responsible for the payment of all income tax and social security tax due as a result of payments received from the STATE for these contract services. Persons employed by the STATE and acting under the direction of the STATE will not be deemed to be employees or agents of the Contractor.
- **7. INDEMNITY CLAUSE:** The Contractor will release, protect, indemnify and hold the STATE and the respective political subdivisions and their officers, agencies, employees, harmless from and against any damage, cost or liability, including reasonable attorney's fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the Contractor, his employees or subcontractors or volunteers.
- **8. EMPLOYMENT PRACTICES CLAUSE:** The Contractor agrees to abide by the provisions of Title VI and VII of the Civil Rights Act of 1964 (42USC 2000e) which prohibits discrimination against any employee or applicant for employment or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on the basis of sex; 45 CFR 90 which prohibits discrimination on the basis of age; and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. Also, the Contractor agrees to abide by Utah's Executive Order, dated March 17, 1993, which prohibits sexual harassment in the work place.
- **9. SEVERABILITY:** If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions will not be affected; and the rights and obligations of the parties will be construed and enforced as if the contract did not contain the particular provision held to be invalid.
- **10. RENEGOTIATION OR MODIFICATIONS:** The terms of this contract will not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the State Director of Purchasing. Automatic renewals will not apply to this contract.
- 11. DEBARMENT: The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract), by any governmental department or agency. If the Contractor cannot certify this statement, attach a written explanation for review by the STATE. The Contractor must notify the State Director of Purchasing within 30 days if debarred by any governmental entity during the Contract period.
- **12. TERMINATION:** Unless otherwise stated in the Special Terms and Conditions, this contract may be terminated, with cause by either party, in advance of the specified termination date, upon written notice being given by the other party. The party in violation will be given ten (10) working days after notification to correct and cease the violations, after which the contract may be terminated for cause. This contract may be terminated without cause, in advance of the specified expiration date, by either party, upon 90 days prior written notice being given the other party. On termination of this contract, all

accounts and payments will be processed according to the financial arrangements set forth herein for approved services rendered to date of termination.

- 13. NONAPPROPRIATION OF FUNDS: The Contractor acknowledges that the State cannot contract for the payment of funds not yet appropriated by the Utah State Legislature. If funding to the State is reduced due to an order by the Legislature or the Governor, or is required by State law, or if federal funding (when applicable) is not provided, the State may terminate this contract or proportionately reduce the services and purchase obligations from the State upon 30 days written notice. In the case that funds are not appropriated or are reduced, the State will reimburse Contractor for products delivered or services performed through the date of cancellation or reduction, and the State will not be liable for any future commitments, penalties, or liquidated damages.
- **14. TAXES:** Proposal prices will be exclusive of state sales, use and federal excise taxes. The State of Utah's sales and use tax exemption number is E33399. The tangible personal property or services being purchased are being paid from STATE funds and used in the exercise of that entity's essential functions. If the items being purchased are construction materials, they will be converted into real property by employees of this government entity, unless otherwise stated in the contract, or contract orders. The State of Utah's Federal excise exemption number is 87-780019K.
- 15. WARRANTY: The Contractor agrees to warrant and assume responsibility for all products (including hardware, firmware, and/or software products) that it licenses, contracts, or sells to the State of Utah under this contract for a period of one year, unless otherwise specified and mutually agreed upon elsewhere in this contract. The Contractor (seller) acknowledges that all warranties granted to the buyer by the Uniform Commercial Code of the State of Utah apply to this contract. Product liability disclaimers and/or warranty disclaimers from the seller are not applicable to this contract unless otherwise specified and mutually agreed upon elsewhere in this contract. In general, the Contractor warrants that: (1) the product will do what the salesperson said it would do, (2) the product will live up to all specific claims that the manufacturer makes in their advertisements, (3) the product will be suitable for the ordinary purposes for which such product is used, (4) the product will be suitable for any special purposes that the STATE has relied on the Contractor's skill or judgment to consider when it advised the STATE about the product, (5) the product has been properly designed and manufactured, and (6) the product is free of significant defects or unusual problems about which the STATE has not been warned. Remedies available to the STATE include the following: The Contractor will repair or replace (at no charge to the STATE) the product whose nonconformance is discovered and made known to the Contractor in writing. If the repaired and/or replaced product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made. Nothing in this warranty will be construed to limit any rights or remedies the State of Utah may otherwise have under this contract.
- **16. PARTICIPANTS:** This is a contract to provide the State of Utah government departments, institutions, agencies and political subdivisions (i.e., colleges, school districts, counties, cities, etc.) with the goods and/or services described in the proposal.
- **17. POLITICAL SUBDIVISION PARTICIPATION:** Participation under this contract by political subdivisions (i.e., colleges, school districts, counties, cities, etc.) will be voluntarily determined by the political subdivision. The Contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.
- **18. QUANTITY ESTIMATES:** The STATE does not guarantee to purchase any amount under the contract to be awarded. Estimated quantities are for proposing purposes only and are not to be construed as a guarantee to purchase any amount.
- **19. DELIVERY:** The prices proposed will be the delivered price to any state agency or political subdivision. Unless otherwise specified by the State, all deliveries will be F.O.B. destination with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage will remain with Contractor until final inspection and acceptance when responsibility will pass to the Buyer except as to latent defects, fraud, and Contractor's warranty obligations. The minimum shipment amount will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered will be shipped without transportation charges.
- **20. REPORTS:** The Contractor will submit quarterly reports to the State Purchasing Agent showing the quantities and dollar volume of purchases by each agency and political subdivision.
- 21. PROMPT PAYMENT DISCOUNT: Offeror may quote a prompt payment discount based upon early payment; however, discounts offered for less than 30 days will not be considered in making the award. The prompt payment discount will apply to payments made with purchasing cards and checks. The date from which discount time is calculated will be the date a correct invoice is received or receipt of shipment, whichever is later; except that if testing is performed, the date will be the date of acceptance of the merchandise.
- **22. FIRM PRICES:** Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with this solicitation must be good and firm for a period of ninety (90) days from the date of proposal opening.
- 23. PRICE GUARANTEE, ADJUSTMENTS: The contract pricing resulting from this proposal will be guaranteed for the

period specified. Following the guarantee period, any request for price adjustment must be for an equal guarantee period, and must be made at least 30 days prior to the effective date. Requests for price adjustment must include sufficient documentation supporting the request. Any adjustment or amendment to the contract will not be effective unless approved by the State Director of Purchasing. The STATE will be given the immediate benefit of any decrease in the market, or allowable discount.

- **24. ORDERING AND INVOICING:** Orders will be placed by the using agencies directly with the Contractor. All orders will be shipped promptly in accordance with the delivery guarantee. The Contractor will then promptly submit invoices to the ordering agency. The STATE contract number and the agency ordering number will appear on all invoices, freight tickets, and correspondence relating to the contract order. The prices paid by the STATE will be those prices on file with the Division of Purchasing. The STATE has the right to adjust or return any invoice reflecting incorrect pricing.
- 25. PAYMENT: Payments are normally made within 30 days following the date the order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments may be made via a State of Utah (or political subdivision) "Purchasing Card" (major credit card). All payments to the Contractor will be remitted by mail unless paid by Purchasing Card.
- **26. MODIFICATION OR WITHDRAWAL OF PROPOSALS:** Proposals may be modified or withdrawn prior to the time set for the opening of proposals. After the time set for the opening of proposals may be modified or withdrawn.
- **27. PROPOSAL PREPARATION COSTS:** The STATE is not liable for any costs incurred by the offeror in proposal preparation.
- 28. INSPECTIONS: Goods furnished under this contract will be subject to inspection and test by the Buyer at times and places determined by the Buyer. If the Buyer finds goods furnished to be incomplete or not in compliance with proposal specifications, the Buyer may reject the goods and require Contractor to either correct them without charge or deliver them at a reduced price which is equitable under the circumstances. If Contractor is unable or refuses to correct such goods within a time deemed reasonable by the Buyer, the Buyer may cancel the order in whole or in part. Nothing in this paragraph will adversely affect the Buyer's rights including the rights and remedies associated with revocation of acceptance under the Uniform Commercial Code.
- 29. PATENTS, COPYRIGHTS, ETC.: The Contractor will release, indemnify and hold the Buyer, its officers, agents and employees harmless from liability of any kind or nature, including the Contractor's use of any copyrighted or un-copyrighted composition, secret process, patented or un-patented invention, article or appliance furnished or used in the performance of this contract.
- **30. ASSIGNMENT/SUBCONTRACT:** Contractor will not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the State Director of Purchasing.
- **31. DEFAULT AND REMEDIES:** Any of the following events will constitute cause for the STATE to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements; 2. A material breach of any term or condition of this contract. The STATE will issue a written notice of default providing a period in which Contractor will have an opportunity to cure. Time allowed for cure will not diminish or eliminate Contractor's liability for liquidated or other damages. If the default remains, after Contractor has been provided the opportunity to cure, the STATE may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions thereof; 3. Impose liquidated damages, if liquidated damages are listed in the contract; 4. Suspend Contractor from receiving future proposal solicitations.
- **32. FORCE MAJEURE:** Neither party to this contract will be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The STATE may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.
- **33. HAZARDOUS CHEMICAL INFORMATION:** The Contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to the user agency. All safety data sheets and labels will be in accordance with each participating state's requirements.
- **34. NON-COLLUSION:** By signing the proposal, the offeror certifies that the proposal submitted has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the Solicitation, designed to limit independent proposing or competition.
- **35. PUBLIC INFORMATION:** Except as identified in writing and expressly approved by the State Division of Purchasing, Contractor agrees that the contract and related Sales Orders and Invoices will be public documents, as far as distribution of copies, and Contractor gives the STATE express permission to make copies of the contract, the response to the solicitation, and related Sales Orders and Invoices in accordance with the State of Utah Government Records Access and Management Act. The permission to make copies as noted will take precedence over any statements of confidentiality, proprietary

information, or copyright information.

- **36. PROCUREMENT ETHICS**: The Contractor understands that a person who is interested in any way in the sale of any supplies, services, construction, or insurance to the State of Utah is violating the law if the person gives or offers to give any compensation, gratuity, contribution, loan or reward, or any promise thereof to any person acting as a procurement officer on behalf of the State, or who in any official capacity participates in the procurement of such supplies, services, construction, or insurance, whether it is given for their own use or for the use or benefit of any other person or organization (63-56-1002, <u>Utah</u> Code Annotated, 1953, as amended).
- **37. ENERGY CONSERVATION AND RECYCLED PRODUCTS:** The contractor is encouraged to offer Energy Star certified products or products that meet FEMP (Federal Energy Management Program) standards for energy consumption. The State of Utah also encourages contractors to offer products that are produced with recycled materials, where appropriate, unless otherwise requested in this solicitation.
- **38. CONFLICT OF TERMS:** Contractor Terms and Conditions that apply must be in writing and attached to the contract. No other Terms and Conditions will apply to this contract including terms listed or referenced on a Contractor's website, terms listed in a Contractor quotation/sales order, etc. In the event of any conflict in the contract terms and conditions, the order of precedence shall be: 1. Attachment A: State of Utah Standard Contract Terms and Conditions; 2. State of Utah Contract Signature Page(s); 3. Additional State Terms and Conditions; 4. Contractor Terms and Conditions.
- **39. ENTIRE AGREEMENT:** This Agreement, including all Attachments, and documents incorporated hereunder, and the related State Solicitation constitutes the entire agreement between the parties with respect to the subject matter, and supersedes any and all other prior and contemporaneous agreements and understandings between the parties, whether oral or written. The terms of this Agreement shall supersede any additional or conflicting terms or provisions that may be set forth or printed on the Contractor's work plans, cost estimate forms, receiving tickets, invoices, or any other related standard forms or documents of the Contractor that may subsequently be used to implement, record, or invoice services hereunder from time to time, even if such standard forms or documents have been signed or initialed by a representative of the State. The parties agree that the terms of this Agreement shall prevail in any dispute between the terms of this Agreement and the terms printed on any such standard forms or documents, and such standard forms or documents shall not be considered written amendments of this Agreement.

Revision date: 2 Feb 2006

### STATE COOPERATIVE CONTRACT - SANDBAGS

### BID# TO6901 - April 2006

### **PURPOSE:**

The purpose of this Invitation to Bid is to establish a state cooperative, multi-year contract for the purchase of sandbags, for the State of Utah departments, agencies, institutions and political subdivisions (i.e. colleges, school districts, counties, cities, etc.). All specifications and instructions are in addition to the Standard Terms and Conditions (attachment A) attached.

### **BASIS OF AWARD:**

The State of Utah reserves the right to award this contract as a multi-award. The State reserves the right to reject any or all bids in whole or part offered in response to this bid.

The contract(s) shall be awarded to the lowest responsive and responsible bidder meeting specifications. Consideration shall be given to the quality of the products to be supplied, conformity to the specifications, delivery and price.

### PRICING:

Prices quoted shall be net including transportation/delivery charges paid fully by the seller. No additional charges will be allowed for packing.

### **SAMPLES OF PRODUCTS:**

The State of Utah may request that samples of sandbags, similar in nature to this request, be included with bid. The State of Utah has the option of examining and judging samples for quality acceptability.

### **CONTRACT TERM:**

Contract shall be valid for a two (2) year period from May 2006 through April 2008. Contract may be extended for an additional two-year period. Either party shall have the right to cancel the contract at anytime for any reason following a 60-day written notice of cancellation. Cancellation of the contract due to contractor default may be immediate.

### PRICE GUARANTEE PERIOD:

Pricing must be guaranteed for 90 days. If adjustments are necessary at the end of this period, the contractor shall give thirty (30) days written notice to the State. The letter must include documentation to support the price increase (as indicated under Price Increase Adjustments). In the event the new price proposals are not acceptable, the contract may be canceled. Any adjustment or amendment to the contract shall not be effective until approved by the State of Utah.

### PRICE INCREASE ADJUSTMENTS:

The Division of Purchasing reserves the right to require additional supporting information on any request for increase. The State of Utah will be given the immediate benefit of any price decreases in sanbag prices.

It is understood and agreed in the event of a reduction in the manufacturer's price, the State of Utah will be given the full benefit of such decline in price immediately upon effective date of reduction.

### MANDATORY USAGE REPORT REQUIREMENT:

One of the primary goals in administering this contract is to keep accurate records regarding its actual value. Consequently, contractor will be required to provide quarterly usage reports to the Division of Purchasing. All reports <u>must</u> be submitted, using our template, in <u>electronic format via e-mail</u> to both contract manager and to <u>salesreports@utah.gov</u>.

After contract award, you will be provided by email an **Excel** spreadsheet template that includes instructions, sample data and all information that must be provided.

### **Quarterly Report Submission**

Quarterly reports must coincide with the quarters in the State of Utah fiscal year as outlined below:

**Quarter #1:** July 1 through September 30, due annually by October 30. **Quarter #2:** October 1 through December 31, due annually by January 30.

Quarter #3: January 1 through March 31, due annually by April 30.

Quarter #4: April 1 through June 30, due annually by July 30.

Bidders shall identify below the name of the individual responsible for preparation of the mandatory usage reports:

NAME:	
MAILING	
ADDRESS:	
TELEPHONE #:	
FAX NUMBER:	
EMAIL ADDRESS:	

### QUALITY SPECIFICATIONS:

Sandbags supplied to the State shall be free from defects. The State reserves the right to reject sandbags that are defective, or any sandbags not conforming to the specifications as outlined in this bid.

### **DELIVERY REQUIREMENTS:**

Sandbags must be delivered to the location specified on the agency order form within the number of working days authorized, in adherence to the following:

"Working days" shall be defined as Monday through Friday of each week exclusive of all official State holidays. Delivery or transportation expenses are the responsibility of the seller.

Delivery time will be between the hours of 8:00 AM and 5:00 PM, Monday through Friday (except State holidays).

The maximum number of days required to complete agency orders will be a consideration in award. Bids will not be considered if lead time exceeds 5 days.

If the contractor exceeds the delivery time for a normal delivery, the contractor may be charged late charges. Liquidated damages imposed by the State against the contractor for failure to meet delivery schedule will be 2% of the invoice amount for each working day beyond the specified delivery time. The contractor shall be relieved of delays due to causes beyond its control such as acts of God, national emergency, strikes or fire. The State will assess penalties for late delivery in all cases except those that relate to causes beyond the contractor's control. The contractor must notify the ordering agency, in writing, on a timely basis, of such developments stating reason, justification and extent of delay.

### FREIGHT TERMS OF SALE F.O.B. DESTINATION, FREIGHT PREPAID:

Contractor shall ship all sandbags F.O.B. destination, freight included in the product price.

Please see Attachment A – Standard Contract Terms and Conditions for further freight terms information.

### **ORDERS:**

Contractor must be able to accept orders via email, fax and through an electronic ordering system. Please provide details of your electronic ordering system with bid.

### SPECIFICS:

The intent of this Invitation for Bid is to establish a term contract to supply sandbags for State of Utah government agencies to use for the construction of levees, dikes, and barricades for erosion control, flood walls, traffic control, or other uses as deemed necessary.

### **HISTORICAL USAGE:**

No usage data from previous contracts is available. Usage varies due to run-off conditions.

### **SANDBAG SPECIFICATIONS:**

SIZE: All sandbags must be 14"W x 26"L

**CLOSURE**: All sandbags must be hemmed top with tie cord or other means of securing.

**ORDER QUANTITIES**: Please state minimum order quantity and case quantities.

**LEAD TIME**: Bid must include lead time.

Item #1- Burlap sandbags (empty)

Item #2- Poly sandbags (empty)

Item #3- Plastic sandbags (empty)

Item #4- Sandbag filling tool, scoop type instrument for one person bag filling.

Please include specifications for each sandbag type.

# State of Utah Contract for Sandbags Solicitation #TO6901

Please complete the following order terms:	
Lead Time	
Minimum Order Quantity	
Case Quantities	

# **Questions and Answers**

### Question

What is the quantity desired quarterly? (Submitted: Apr 10, 2006 9:31:34 AM MDT) Answer

We do not have an estimate of usage. (Answered: Apr 10, 2006 9:44:30 AM MDT)